User Needs	Interpreted Needs	
Cleaning system is simple to understand.	User Friendly, simple to understand	
Cleaning system is relatively automated.	User can do other things while it cleans the rafts	
It needs to be less than or equal 48" x72" if it's on the wall	Raft cleaner needs to be compact in size relative	
	to the wall space	
It needs to be less than or equal to 30" x 96" if it's on the	Raft cleaner needs to be compact in size relative	
table	to the table space	
The boards are cleaned	Raft cleaner effectively cleans algae of the	
	boards	
Reduce cleaning time below 6-8 hours a week	Raft cleaner is faster than it takes the farmers to	
	clean them as of now	
Cleans about 20 boards per week	Raft cleaner needs to be reliable during high	
	loads (some days will have more rafts to clean	
	than others)	
Raft cleaner needs to be eco-friendly	Efficient water usage during the cleaning	
	process	
	Food safe/natural chemicals	
Needs to last long	Raft cleaner must have a good longevity and be	
	reliable to last long	
Easy to fix/maintain	Problems can be fixed on the spot instead of	
	having to call a maintenance person	
Need to dry better	Raft cleaner needs to be more effective at	
	drying the boards than a towel with a farmer	

1: is highest importance, 5: is lowest importance

Groups	Needs	Importance	Explanation
Usability	User Friendly, simple to understand	1	We learned during the client meeting that this is their highest priority, so it is ours as well
	Problems can be fixed on the spot instead of having to call a maintenance person	3	They are mostly living in rural areas so it's difficult for them to get repairmen to help them, it'll be easier to fix it themselves. Worst case they can still call them so it's not the highest priority
Size Requirements	Raft cleaner needs to be compact in size relative to the wall space	2	It can always be smaller, it's most important to clean. If it goes over or
	Raft cleaner needs to be compact in size relative to the table space	2	under slightly but cleans perfectly its still working
Time Management	Raft cleaner needs to be reliable during high loads (some days will have more rafts to clean than others)	4	Farmer can always space out the days they wash the rafts, so they aren't all being cleaned on the same day. It's more important that the raft works
	Raft cleaner is faster than it takes the farmers to clean them as of now	4	It doesn't matter how long it takes as long as it's automated, it's nice that it goes quicker but it's not necessary

	-	
	5	It can save time, but the
		customers are still ok
		with the current solution
		of drying it with a towel
User can do other things	1	Crucial that the farmers
while it cleans the rafts		can do other things while
		they clean so they don't
		have to spend 6-8 hours
		a week focusing on just
		cleaning the boards,
		drastically reduce the
		time
Efficient water usage	3	It's harder to have access
during the cleaning process		to a lot of water in rural
		areas, plus it costs more
		money for more water
		and less eco-friendly
Food safe/natural	3	Growcer website says No
chemicals		synthetic pesticides
		which is part of their
		core values so it's
		important to stay true to
		that, but also isn't as
		important as the function
		of the cleaner
Raft cleaner effectively	1	If it doesn't clean the
		boards, it doesn't meet
5		the clients need to clean
		the boards.
Raft cleaner must have a	2	The farmer is spending a
		lot of money on it, so it
		needs to last long for the
		return on investment to
	Efficient water usage during the cleaning process Food safe/natural chemicals Raft cleaner effectively cleans algae off the boards	more effective at drying the boards than a towel with a farmer

Problem Statement

A simple to use, compact, automated cleaning device is needed for farmers in rural areas to effectively clean the rafts of their eco-friendly hydroponic gardens that will last for many years.

User Perceptions

Review from a drill attachment that cleans algae from pools and boats (*Drill Brush Power Scrubber*, n.d.)"This drill attachment saved me so much time and effort this spring. I purchased the drill brush to use to clean my backyard pond. In the past, I would have to get down on my hands and knees to scrub the algae and grime off the sides of the pond liner. By using this attachment, my work was reduced to minutes...no scrubbing required. I would definitely recommend this product to others." (*Amazon Review* 1, n.d.) Spinning scrubbers will dramatically reduce time in our raft cleaner.

Review from a tabletop dishwasher (*Countertop Dishwasher*, n.d.) "It started out fantastic, it was a little powerhouse at first, but now it can't clean anything. Everything comes out with a weird residue that isn't soap scum and it can't even clean a cup. We've emptied the filter and run vinegar through it but it still reeks of mold. Don't buy this." (Zimmerman, n.d.) We need to make sure the filter for the cleaning device works properly so it doesn't become useless after a short period of time

Review from an UV algae light cleaner (*UV Light Algae Cleaner*, n.d.) "I wanted to love this. I put it in my sump and with in 3 days the bulb has a black tinge to the glass like it was in the process of burning out. The current in the bulb itself flickered and it just never worked right again. But for the 3 days it did work it was great!!!" (*Amazon Review 3*, n.d.)

Client Questions

How many rafts do you expect to be cleaned in a session (20 boards in a few hours or 20 boards over the space of a few days)?

What percent of customers care about water efficiency?

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