# Group 3 Zafin Loyalty Program

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## This is Alejandro



Alejandro has been saving up his Air Miles for the past year, in hopes that this Christmas, he could buy an Xbox Series S with his points.



# But Alejandro has one BIG problem

Over the past year, Alejandro managed to save  $\frac{120,000}{2000}$  PC Optimum Points

Alejandro also saved 5000 Air Miles

#### However...

Alejandro just discovered from his Zafin mobile app, that this year, you need 5680 Air Miles to purchase an Xbox Series S.

## Alejandro is very upset



BUT... Alejandro forgot one very important thing...



With Zafin, Alejandro can change his **PC** points to **Air Miles** and successfully buy the Xbox!



## To do this, Alejandro uses the Zafin app.

- Send and receive points
- Convert Points
- Redeem Offers
- Individualized QR Code



### BUT WAIT...

What about the retailer?



### hmm...

And the bank?



#### 4. Incentives For All

All Parties have reasons to join our program

#### → Everyday user

- Save money and get great deals

#### → Retailers

- Mom and pop shops enter a new space
- Bigger companies expand their clientele

#### → Banks

- Get a small amount per transaction
- Get insight into most profitable businesses

# We hope you enjoyed our presentation! Any questions?